

DLL Fleet Solutions

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We're with you  
**all the way**



# Experience and support you can depend on



**The business environment for fleet users looks increasingly challenging. Navigating the route to success won't be easy, with highs and lows along the way. Teaming up with DLL, specialists in equipment fleet financing and asset management, can help you stay one step ahead.**

We believe that by working together and thinking together we can achieve even the toughest objectives. Around the world, DLL is a trusted partner for large fleet operators in sectors including Construction, Waste Management, Transportation, Materials Handling, Intralogistics and Terminal Operation. Here are just some of the reasons why:



#### **Industry and Asset Expertise**

Our specialist industry knowledge makes us uniquely equipped to provide the best financial solutions for your business.



#### **Close Business Understanding**

We understand the heart and soul of your business and the challenges it faces.



#### **Innovative Financial Solutions**

By thinking differently we can make a difference to your sales performance.



#### **TCO Reduction**

We'll work with you to drive down your total cost of operation (TCO) without compromising performance.



#### **Local Support Worldwide**

Wherever in the world your business takes you, we're there to support.



#### **By Your Side – Today and Tomorrow**

Through the good times and the not so good, you can depend on DLL.

## The right tools for the task

At DLL, we know how important it is to help you drive down your Total Cost of Operation (TCO). We understand your fleet and can help you manage it so that you can get on with the rest of your business. Working together with DLL not only enables you to leverage in-depth industry knowledge and specialist experience, it also brings to hand a wide range of innovative financial solutions and fleet management services developed to add real value to your operation. These include:

### Financial Solutions

#### Full range of leasing products

A range of leasing products tailored to your business with alternative options: e.g. usage-based financing, financing of used equipment, Sale & Lease back, full service lease, flexible lease options (break options, extensions, etc.), off balance sheet leasing.

#### Master Lease Agreements

Master lease agreements covering multiple countries, that can include multiple brands and asset types with centralized controls. Easily add new equipment to your fleet whenever you need it.

### Fleet Management Services

High or unknown operating cost, varying utilization levels, inefficient maintenance planning, unexpected downtimes, decentralized fleet, multiple service providers?!... In case you are facing any of these challenges, at DLL we can help you take control over your fleet, improve your business and stay ahead in the market.

With our Fleet Consultancy service, our team of industry professionals can provide deep insights on how to optimize your fleet and reduce your Total Cost of Operation (TCO). Using the right fleet management tools, we combine operational and financial data to analyze your current fleet challenges and future needs. Based on that, we advise you how to achieve considerable cost savings and improve fleet efficiency.



## Why DLL?

DLL is a global financial solutions partner working in more than 30 countries and in a variety of specialist sectors. We collaborate with fleet customers to enable them to obtain and use the assets they need to contribute meaningfully to the world. DLL delivers original, integrated financial solutions to support the entire asset lifecycle. DLL is a fully-owned subsidiary of Rabobank Group.

Our global footprint, financial and industry expertise helps businesses use their assets in ways that create mutual success. To us, leasing is more than just lending money. It's about thinking together to find original solutions. Besides leasing we provide additional services targeted at your equipment fleet.

**To learn more about DLL Fleet Solutions visit our website at [dllgroup.com/en/solutions/fleet-solutions](http://dllgroup.com/en/solutions/fleet-solutions).**

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**De Lage Landen International B.V.**  
Vestdijk 51, 5611 CA Eindhoven  
P.O. Box 652, 5600 AR Eindhoven  
The Netherlands

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T +31 (0) 40 233 99 11