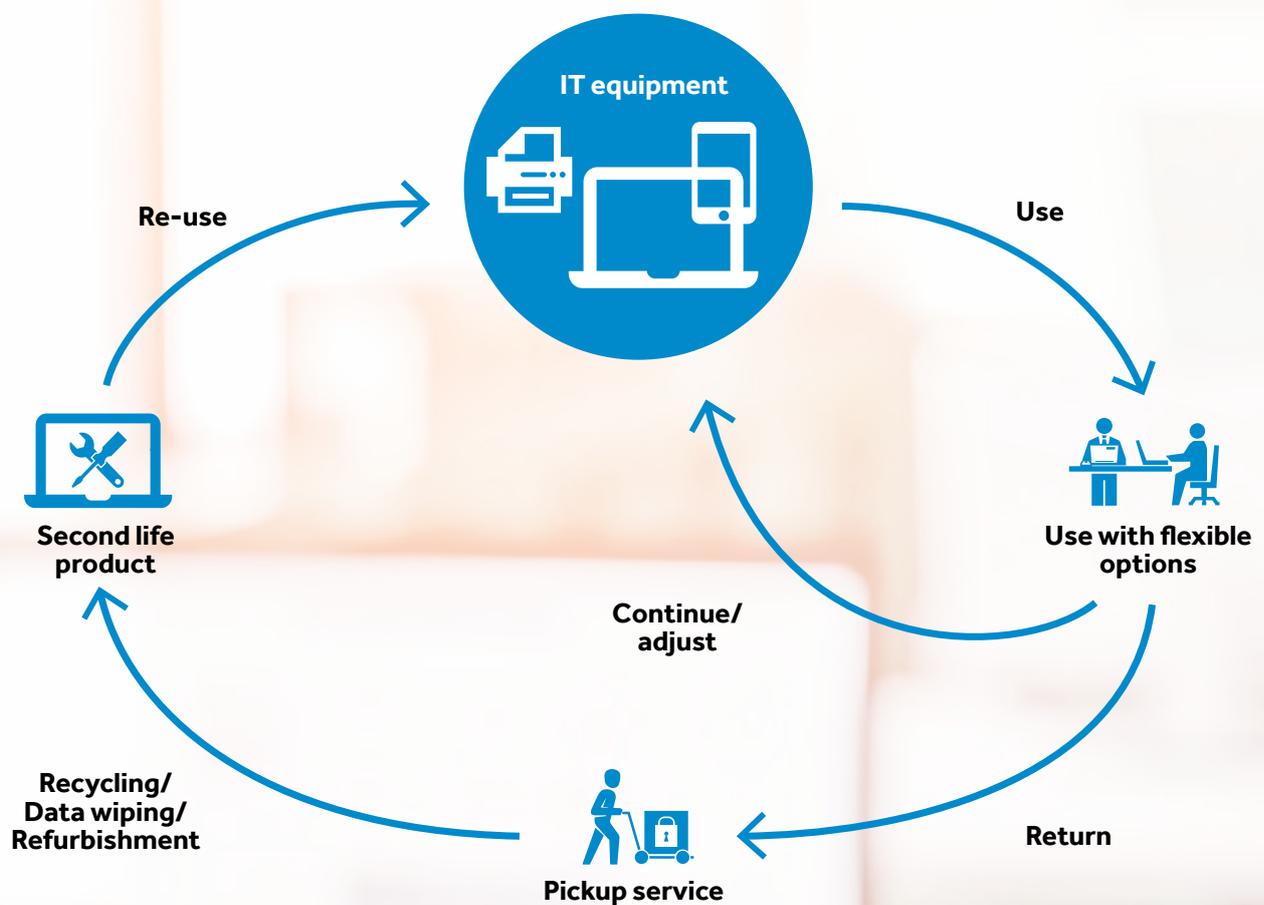


# DLL Lifecycle Asset Management

Simple and sustainable  
IT Lifecycle  
management

See what counts.

# Lifecycle Asset Management



We give you full flexibility and control of your equipment by financing it and registering it in the Asset Management System. Budgeting and administration is greatly facilitated by keeping track of where your IT equipment is at all times and what costs are incurred. When you are done with the equipment, we pick it up and make sure it gets reused or recycled. This is beneficial for both you and the environment.

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# Stay abreast of technical developments

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Do your colleagues have the IT equipment they need to work effectively? With DLL's Lifecycle Asset Management (LCAM) solution, you can guarantee that it is all up to date.



### **Choose IT equipment from your supplier**

Financing the equipment with DLL gives you the flexibility to exchange and upgrade whenever you need. You pay a monthly fee and can choose whether you want to include service from your IT supplier.



### **Sign the rental agreement with BankID**

You'll receive a rental agreement from your supplier that you simply sign with BankID. Just follow the instructions in the mail once you accept the order.



### **Log into the Asset Management System**

We scan all the IT equipment into the Asset Management System and send you the login details. This way you have a good overview of your equipment by user or cost center.



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# **Why own** when you can rent?



# The many advantages of financing

In an increasingly competitive world, it is absolutely necessary that your customers have the equipment they need, where and when they need it. Financing solutions from DLL make that possible.

## **One invoice**

DLL financing simplifies administration. All technical equipment, its maintenance, insurance, related services and costs that are included in your financing are itemized on one invoice.

## **Free-up capital**

Instead of paying for a whole IT upgrade up-front, with DLL financing you can spread the payments over a longer period. This frees up working capital which leads to increased buying power.

## **Insurance**

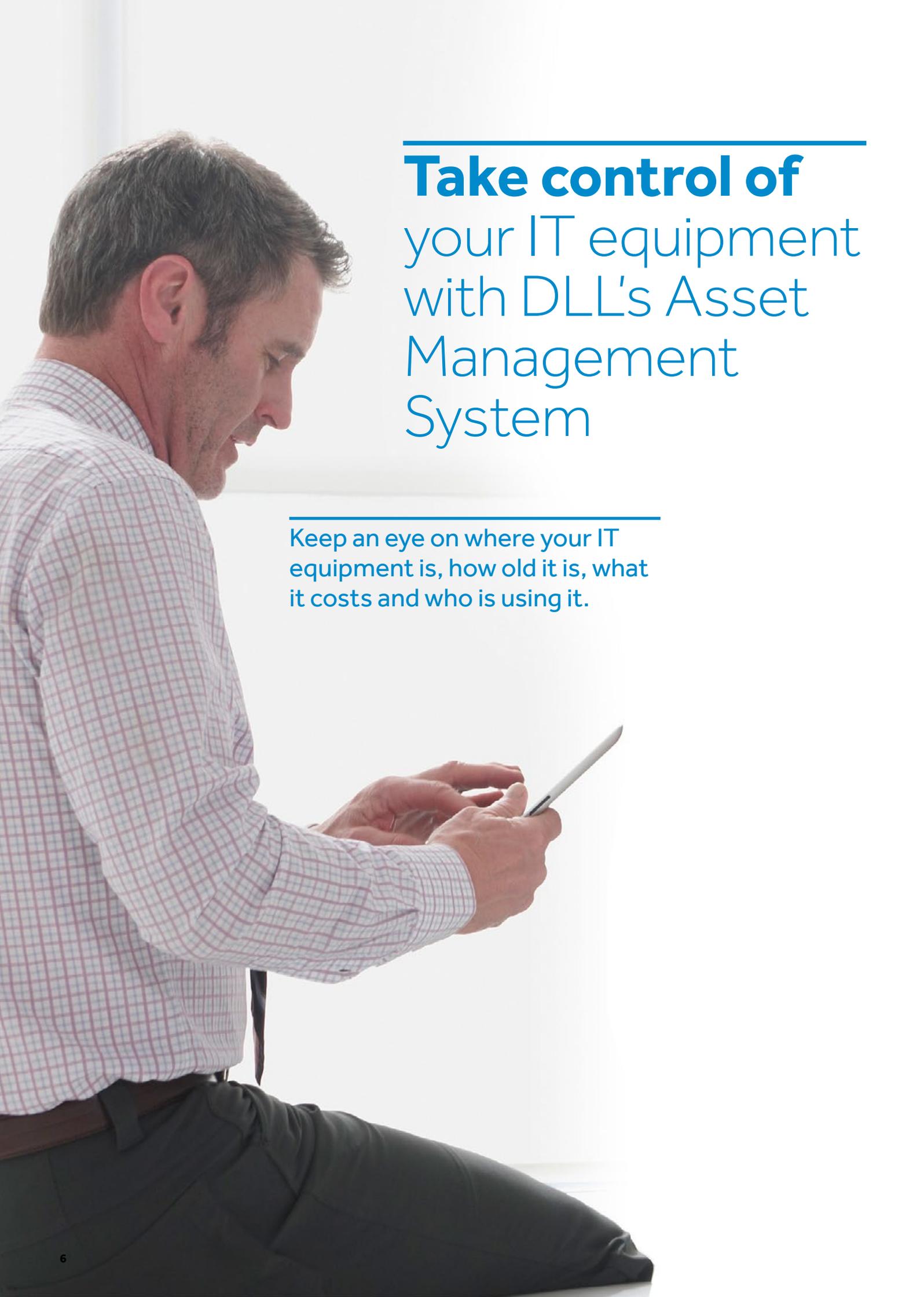
DLL has a good insurance plan with low deductibles so you always have functioning equipment.

## **More productive colleagues**

Choosing DLL financing is a smart choice when it comes to a company's IT equipment. This way, you can plan for regular equipment upgrades, spread out the payments, and often have lower support expenses and therefore more productive colleagues.

## **Fixed monthly cost**

Regular fixed payments makes budgets more transparent and easier to predict cash flow.

A man in a checkered shirt is shown in profile, looking down at a tablet device he is holding with both hands. The background is a bright, minimalist office setting with a white wall and a window. The overall tone is professional and focused.

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# Take control of your IT equipment with DLL's Asset Management System

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Keep an eye on where your IT  
equipment is, how old it is, what  
it costs and who is using it.

An employee hasn't returned his computer.

Printer 1's leasing agreement is running out.

The coffee machine on the third floor needs servicing.



### Handle hundreds of units in one system

As a DLL customer, you have access to the Asset Management System which simplifies control of your financed equipment.

Making changes in the system is fast and easy. You can update cost centers for example, or move equipment between different users. In addition, you can track the physical

location of your equipment and the associated costs.

Another good function is search, where you can find individual users and addresses associated with different models. You can also get a general overview of leasing agreements, type of equipment and cost centers, among other functionalities.

### Reporting

The possibility exists for you as a user to generate reports on all information that exists in the system.

These reports can be generated as PDFs or in Excel.

### Lock and update new equipment

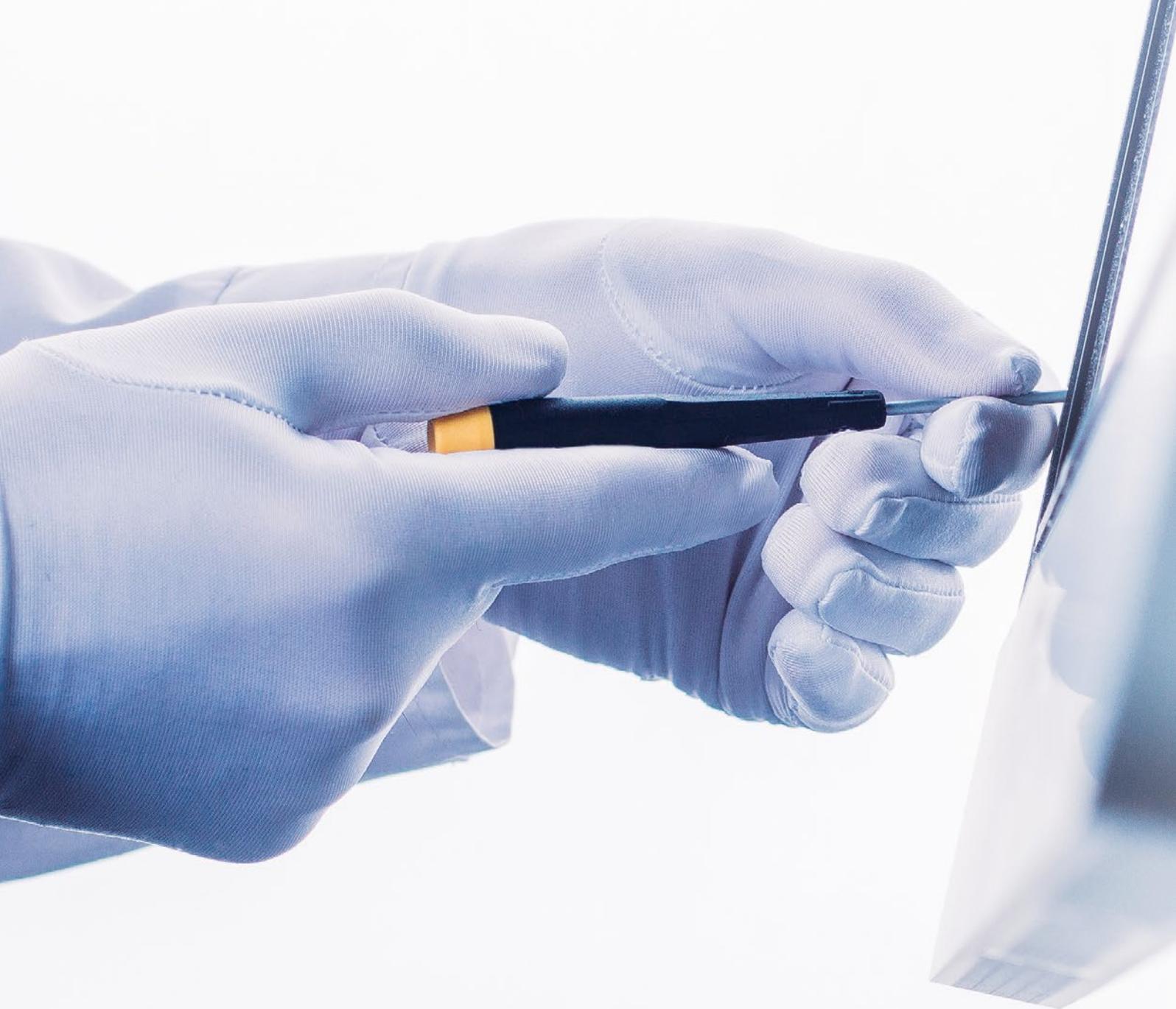
New equipment can easily be imported into the Asset Management System. You can also very quickly update information on existing equipment with one function.

Automating updates is also possible through network scanning. Alternatively, you can also use the inventory system with the AD (Active Directory) to continuously keep an updated user database.

### Case management

Users of the system can also manage their own cases like when a computer breaks, or if support is required.

The case is subsequently managed within the system by a case officer in accordance to priority and the established SLA (Service Level Agreement) rules.



**Book  
returns**



**Arrow goes through  
the product**



**The product is either  
sold or or sent to  
environmentally**

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# End of lease handling

## The returns process

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Together with Arrow, we handle your used IT equipment. Our services include purchasing, de-installation, logistics, data removal, reconditioning and selling of the equipment.

### **Booking returns**

Book your returns by contacting DLL's certified partner Arrow when your contract runs out.

Arrow picks up the old equipment at the customer's site. During transport it is packed in a so-called IT Box with a combination lock for security reasons. Once at Arrow, the product is registered with serial number and date. It then gets marked with a special number for

traceability throughout the returns process and gets a project number.

### **Arrow goes through the product**

For security reasons, all equipment and data is wiped clean by Arrow which has the highest security rating. All personnel with site and equipment access are bound by nondisclosure agreements.

### **The product is either sold or sent for certified environmental recycling**

Machines whose data has been deleted are tested and reconditioned in separate workflow. Functionality tests are done to ensure that

as many machines as possible are made available for reuse either through reselling or recycling. If economically viable, defective units are registered and repaired.

During the evaluation process, machines are rated from A to D.

If the machine is defective and does not have any resale value it gets sent to an environmentally authorized recycling plant.

Arrow compiles a returns report and a certificate of data deletion on all machines. Once a year, individual environmental reports are generated detailing how many machines were reconditioned or scraped, including the total amount fossil fuel and CO2 saved as a result.

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# About **DLL**

## See what counts.

### Financial solutions experts

DLL is a global financial solutions company with 5,000 employees in over 30 countries, including Norway, Sweden, Denmark and Finland. For us, financing is not just about lending money, it is about finding value-added solutions that support our customers' growth and ambitions.

### Why we do it?

We strive to give companies new ideas about how to use our assets together, instead of just owning them. We facilitate the use of the equipment you need in order to contribute to the world in a meaningful way. By focusing on what really matters, we create success for you as a customer, but also for ourselves. DLL delivers unique integrated financing solutions tailored

to the lifecycle of the equipment. We shape the future by achieving lasting progress - both economic and social.

### Our working model

At DLL, we believe in genuine partnerships with customers and partners. The kind of cooperation that builds on mutual trust and not just on numbers. For us, cooperation translates into seeing what really matters. We see more than just a customer, and work hard to offer innovative and flexible financial solutions that work for everyone.

Operational in over 30 countries - big knowledge-base in every country.

Global experience applied to local needs and wishes.

Office Technology, Healthcare, Clean Tech, Construction, Industry, Transport, Food and Farming.

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## Quick facts



**More than 30 countries**



**Think globally – act locally**



**Eight industries**



DLL is a global partner for financial solutions in the food, agriculture, office equipment, medical equipment, construction, transportation, clean tech and industrial sectors. We work closely with equipment manufacturers, dealers and distributors. We want to give companies access to everything they need to contribute meaningfully to society, both economically and socially. DLL offers customized integrated financial solutions that cover the entire supply chain during the asset lifecycle (such as leasing, administration, and risk management). Our more than 5,000 employees are in more than 30 countries. DLL is a wholly-owned subsidiary of Rabobank Group. [www.dllgroup.com](http://www.dllgroup.com)

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